

# Buhler Business Consulting.

A solid base for the future.



# Buhler Business Consulting.

To consult means to understand.



## **Your story will create the solution.**

We are a worldwide technology partner catering to the grain processing industry and meet our global customers' daily challenges. With their field-proven know-how, our experts implement sustainable improvements. Together with you, they will identify your needs, analyze your existing business processes, and design the blueprint for your successful future.

- Individual.
- Solution-oriented.
- Reliable.
- Effective.

# Plant Service.

## Uptime can be planned.



### We provide top-class services to ensure the uptime of your plant.

Take the safe approach with Buhler.

The right solution at the right point of time and with state-of-the-art knowledge is the winning combination that Buhler as a manufacturer and reliable service partner offers you. Regular, carefully scheduled plant services by Buhler will maximize the dependability of your processes and your performance. Together with you, we will put together an individual service plan which – depending on your specific requirements – may cover regular maintenance of your complete plant.

- Increased plant uptime.
- Cost transparency.
- Value maintenance.
- Certification support.

#### Analysis

- Analysis and identification of the current condition at your local site by process experts or technologists.

#### Planning

- Planning of the jobs to be performed together with you.
- Scheduling matched to your production plans.

#### Execution

- Performance of plant service by experts.
- Subsequent plant check.
- Documentation of jobs performed and saving of the machine parameters.

#### Goal check

- Regular plant checks by technologist.
- Regular repetition of the plant service to assure the operating condition of the plant achieved.

# Master plan. From vision to success.



## Your vision is our challenge.

Ideas and dreams require plans for execution. Collaborating closely with you, our experts will develop a strategic master plan as a roadmap to the future for making your vision come true. Experience, innovative methods, and a passion for individual solutions are the success factors that our master plan experts offer you for this purpose.

- Individual strategy consulting and planning.
- Market development.
- Portfolio design.

### Analysis

- Identification of your specific needs in a joint talk.
- Detailed determination of the current condition of your entire milling plant.

### Planning

- Concretizing of the solution.
- Definition of implementation.

### Execution

- Project execution.

### Goal check

- Adjustment of the master plan to new market requirements.
- Training services for development of production on the basis of the latest knowledge.

# SoliX.

Using existing facilities as a basis for growth.



**We will use your existing plant to help you shape your future.** SoliX allows your existing plant model to grow profitably, developing in line with the most recent market requirements. A renewal of existing production systems will always entail substantial improvements in terms of output, yield, uptime, and reduced energy and maintenance costs. We therefore invite you to take advantage of the services offered by our SoliX experts. They will show you how to adapt your existing facilities in order to raise their capacities and competitiveness to meet today's stringent market requirements and thus to increase your profits on a sustainable basis. For SoliX is know-how, engineering expertise, process technology, labor, a service concept, and a financing model all in one.

- Higher output in a given building.
- Transparent growth of profits.
- Shaping of the future.
- Flexible financing models.
- Quality assurance.

## Analysis

- Analysis and identification of the current condition at your local site by plant experts.
- Shaping of the future by joint on-site development of a growth concept.

## Planning

- Planning of the future cost and profit structure.
- Planning together with you of the work to be performed.
- Scheduling in order to avoid downtimes and production losses.

## Execution

- Execution of the rebuild by experts.
- Documentation of the work performed and of the machine parameters.
- Minimized production losses during the rebuild.

## Goal check

- Regular plant performance checks and services by Buhler specialists.
- Range of training services to improve your know-how and to achieve sustainable, optimal operation of your plant.



# Performance Check. Controlling quality reliably.



## Your production requirements challenge our responsiveness.

Grain is a valuable commodity. An optimally set plant is essential for assuring high production quality and getting the maximum out of the raw material. The experts of Buhler know your machines and production systems down to the last detail. They are therefore the right partners to evaluate the best possible solution to your needs and then to implement it in a profitable way. The Buhler Performance Check will enable you to get the very best out of each single grain. You will perfect your key processes and further enhance the satisfaction of your customers.

- Optimization of quality and reliability.
- Maximization of yield.
- Fine-tuning of key processes.
- Expert tips and tricks for ensuring your competitive edge.
- Capacity-dependent price models.

### Analysis

- Analysis of needs.
- Detailed determination of current condition of your production processes.
- Immediate performance of minor jobs such as fine-tuning of machine settings.

### Planning

- Establishment of a comprehensive catalog of recommendations.
- Scheduling.

### Execution

- Execution of individual or all recommendations such as:
  - Adjustment of process systems;
  - Adjustment of key equipment;
  - Optimization of product samples.

### Goal check

- Regular repetition for maintaining the quality standard achieved.
- Training services for improving your know-how and for maintaining sustainable, optimal operation of your plant.

# EnergySaving.

## Cutting costs, protecting the environment.



### We are committed to your energy goals.

Climate changes are calling each and everyone of us to find new and efficient solutions to energy usage. Moreover, government programs around the world are increasingly supporting efforts to achieve sustainable energy optimizations. Buhler is prepared to accept the challenge. With our EnergySaving Service, we offer you an innovative solution for fast efficiency increases in energy-intensive plants. Our energy experts will help you cut your power costs and CO<sub>2</sub> emissions to a substantial extent. This is a measure designed to ensure your lasting success.

- Reduction of energy costs.
- Reduction of CO<sub>2</sub> emissions.
- Sustainable production protecting the environment and the climate.

#### Analysis

- Initial analysis on the basis of your plant data and the list of electrical operating equipment.
- Second analysis on site and confirmation of the achievable cost savings.

#### Planning

- Planning of the jobs to be performed together with you.
- Scheduling.

#### Execution

- Execution of the EnergySaving Service by Buhler experts.

#### Goal check

- Periodical system checks.
- Regular analysis of compressed air supply, consumption, and quality.
- Training services for improving your know-how and for achieving sustainable, optimal operation of your plant.

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